

July 22, 2012

James Millar
1045 Avenue B
Redondo Beach, CA 90277
Re: **Mainia**

Dear James,

On the back you'll find the most recent Mainship Sold Boats Report. You'll notice 101 Mainships were sold in the 2nd Quarter of 2012, versus 52 sold in the 1st Quarter, a 94% increase.

Mainships Sold By Region:

Southeast U.S.: 36 in 2Q 2012
Northeast U.S.: 33 in 2Q 2012
Gulf Coast: 4 in 2Q 2012
Midwest: 10 in 2Q 2012
West Coast: 9 in 2Q 2012
International: 9 in 2Q 2012

By Sales Cycle (Time Between Listing & Closing):

46 Mainships Sold within 1 – 6 Months of Listing
29 Mainships Sold within 7 – 12 Months of Listing
15 Mainships Sold within 1 – 2 Years of Listing
4 Mainships Sold within 2 – 3 Years of Listing
7 Mainships Sold after 3 Years of Listing

As always, I'm standing by to assist you in any way you need. Even if you're not ready to sell *Mainia*, I'd still love to establish a positive relationship with you. Anytime you need help with repairs, maintenance, dockage, refinancing, or even insurance, I can help!

If you do happen to be interested in selling, and want candid answers to questions about working with a yacht broker, let me know. There are easy solutions for getting your Mainship attention fast. For instance, Googling, "Mainships For Sale" can bring you special benefits by listing with Denison.

Hoping you enjoy countless hours aboard *Mainia* for the remainder of the Summer!

Kindest regards,



Dave Millett, Denison California
Licensed & Bonded Yacht Broker
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Email: D.Millett@DenisonYachtSales.com

WWW.DENISONYACHTSALES.COM

FLORIDA

Apex Marine
401 S.W. 1st Avenue
Fort Lauderdale, FL 33301
954.763.3971

CALIFORNIA

The BoatYard
13555 Fiji Way
Marina del Rey, CA 90292
310.821.5883

CALIFORNIA

Lido Marina Village
3440 Via Oporto
Newport Beach, CA 92663
714.260.5901

CONNECTICUT

Island Cove Marina
47 Sunrise Avenue
Old Saybrook, CT 06475
860.883.4904

MASSACHUSETTS

Scituate Boatworks
119 Edward Foster Road
Scituate, MA 02066
617.502.2076

MEXICO

Edificio Marina San Carlos
Local 9 San Carlos 85506
Sonora, Mexico
+52 1322.294.2510

Mainship Sold Boat Report - Q2 2012

Length	Make/Model	Year	Original Price	Listing Date	Sold Price	Sold Date	Location	Sales Cycle
47	Mainship 47 Motor Yacht	1997	\$129,000	05/12	\$110,000	06/12	Datav Island, SC	1 Month
47	Mainship Motor Yacht	1996	\$189,000	06/11	\$155,000	05/12	Florida, USA	11 Months
43	Mainship Pilot	2008	\$299,900	07/11	\$282,000	06/12	Palmetto, FL	11 Months
43	Mainship 430 Trawler	2007	\$358,900	06/11	\$293,500	06/12	Greenport, NY	12 Months
43	Mainship 430 Trawler	2002	\$249,000	12/10	\$204,000	06/12	Sturgeon Bay, WI	18 Months
43	Mainship 430 Tri-Cabin Trawler	2001	\$247,500	10/11	\$230,000	06/12	Delray Beach, FL	8 Months
43	Mainship 430 Trawler	1999	\$199,000	10/06	\$150,000	04/12	Florida, USA	66 Months
41	Mainship 41 Cockpit	1991	\$64,999	07/10	\$64,999	05/12	California	22 Months
41	Mainship 41 Grand Salon	1989	\$77,891	02/11	\$58,422	05/12	ON, Can	15 Months
40	Mainship 400 Trawler	2008	\$299,900	02/11	\$275,000	05/12	Rhode Island	3 Months
40	Mainship 400 Trawler	2005	\$233,591	01/12	\$207,398	05/12	BC, Can	4 Months
40	Mainship Trawler	2005	\$252,675	01/12	\$235,830	04/12	BC, Can	3 Months
40	Mainship Trawler	2004	\$199,000	03/12	\$190,000	06/12	North Palm Beach, FL	3 Months
40	Mainship 40 Sedan Bridge	1996	\$74,500	03/12	\$68,000	05/12	Michigan	2 Months
40	Mainship 40' Sedan	1995	\$59,900	06/08	\$56,000	05/12	WI, USA	47 Months
40	Mainship Sedan Bridge	1995	\$61,995	11/11	\$51,000	05/12	NY, USA	6 Months
40	Mainship Sedan Bridge	1995	\$54,500	02/12	\$38,000	05/12	LA, USA	3 Months
40	Mainship 40 Sedan Bridge	1994	\$68,000	04/12	\$67,500	05/12	VA, USA	1 Month
40	Mainship Sedan Bridge	1993	\$74,900	05/11	\$65,000	05/12	Michigan	12 Months
40	Mainship Aft Cabin	1984	\$46,900	01/12	\$36,500	05/12	MA, USA	4 Months
39	Mainship 390 Trawler	2003	\$174,900	03/11	\$174,000	05/12	South Carolina	14 Months
39	Mainship 390 Trawler	2003	\$149,900	11/11	\$135,000	04/12	Florida, USA	5 Months
39	Mainship 390 Trawler	2002	\$159,500	03/12	\$145,000	04/12	Florida, USA	1 Month
39	Mainship 390 Trawler	2002	\$159,000	10/11	\$145,000	04/12	Connecticut	6 Months
39	Mainship 390 sedan	2001	\$134,900	08/11	\$129,000	05/12	NC, USA	9 Months
39	Mainship 390	2001	\$160,000	06/11	\$132,500	06/12	Anacortes, WA	12 Months
39	Mainship 390 Trawler	2001	\$134,000	09/11	\$120,000	06/12	Jacksonville, FL	9 Months
39	Mainship 390 Trawler	2000	\$119,000	06/08	\$115,000	05/12	Maryland	47 Months
39	Mainship 390 Trawler	2000	\$127,900	08/11	\$117,500	06/12	Charleston, SC	10 Months
39	Mainship 390 Trawler	1999	\$119,000	04/12	\$109,000	06/12	Rock Hall, MD	2 Months
39	Mainship Mediterranean	1989	\$35,500	03/12	\$28,000	05/12	California	2 Months
37	Mainship 37 Motor Yacht	1995	\$96,900	09/11	\$76,000	05/12	Michigan	8 Months
37	Mainship 37 Motor Yacht	1995	\$59,900	11/10	\$47,000	04/12	MA, USA	17 Months
36	Mainship Nantucket	1988	\$24,900	12/07	\$15,000	04/12	Maryland	52 Months
36	Mainship 36 MY Aft Cabin	1988	\$44,900	08/09	\$38,000	06/12	Pasadena, MD	34 Months
36	Mainship Nantucket	1987	\$40,000	10/11	\$33,500	06/12	Norwalk, CT	8 Months
36	Mainship Sedan Nantucket	1987	\$57,500	04/12	\$48,800	06/12	Jacksonville, FL	2 Months
36	Mainship Aft Cabin	1986	\$30,500	02/11	\$28,600	06/12	Houston, TX	16 Months
35	Mainship Trawler 350/390	1999	\$124,900	01/12	\$97,000	05/12	Florida	4 Months
35	Mainship 350 Trawler	1999	\$129,900	10/11	\$115,000	06/12	Stratford, CT	8 Months
35	Mainship 350/390 Trawler	1999	\$124,900	08/11	\$110,000	06/12	St. Charles, MO	10 Months
35	Mainship 35 Convertible	1993	\$37,500	01/12	\$32,500	05/12	Illinois	4 Months
35	Mainship 35 Convertible	1990	\$29,900	03/11	\$29,900	04/12	Connecticut	13 Months
35	Mainship 35 Convertible Mediterranean	1988	\$39,900	04/12	\$34,500	06/12	North Myrtle Beach, SC	2 Months
34	Mainship 34 Trawler	2008	\$219,000	02/12	\$205,000	04/12	Florida, USA	2 Months
34	Mainship 34 Fast Trawler	2008	\$232,500	03/12	\$220,000	06/12	Florida, USA	3 Months
34	Mainship 34 Trawler	2008	\$239,900	04/09	\$205,000	06/12	Fernandina Beach, FL	38 Months
34	Mainship Pilot with T315's	2008	\$209,900	10/11	\$205,000	06/12	Sarasota, FL	8 Months
34	Mainship 34 Trawler	2007	\$243,328	10/11	\$219,569	04/12	BC, Can	6 Months
34	Mainship Hardtop	2007	\$159,000	05/10	\$140,000	05/12	South Carolina	24 Months
34	Mainship Pilot Sedan	2007	\$169,400	06/11	\$152,237	05/12	MA, USA	11 Months
34	Mainship Trawler	2006	\$213,240	10/11	\$185,003	04/12	BC, Can	6 Months
34	Mainship Trawler	2006	\$179,900	02/11	\$169,000	04/12	NY, USA	2 Months
34	Mainship Trawler	2006	\$168,000	12/11	\$160,000	06/12	North East, MD	6 Months
34	Mainship Trawler	2005	\$153,400	03/10	\$140,000	04/12	California	25 Months
34	Mainship 34 Trawler	2005	\$179,000	07/11	\$164,000	06/12	Branford, CT	11 Months
34	Mainship Pilot 34	2004	\$114,995	06/11	\$103,200	05/12	Connecticut	11 Months
34	Mainship Pilot 34 Sedan	2003	\$132,500	05/12	\$130,000	06/12	Sarasota, FL	1 Month
34	Mainship Pilot Express	2002	\$99,000	08/10	\$85,000	04/12	Maryland	20 Months
34	Mainship Pilot 34	2001	\$114,900	03/11	\$84,500	04/12	Florida, USA	13 Months
34	Mainship Pilot	2000	\$95,000	09/11	\$85,000	05/12	VA, USA	8 Months
34	Mainship Pilot Sedan	2000	\$99,900	05/11	\$83,000	05/12	Florida, USA	12 Months
34	Mainship Pilot 34	2000	\$112,500	06/12	\$109,917	06/12	Apollo Beach, FL	0
34	Mainship - 34 Aft Cabin Motor Yacht	1998	\$55,000	06/11	\$50,000	05/12	Florida, USA	11 Months
34	Mainship 34 MY	1997	\$49,900	02/09	\$48,000	05/12	New York	39 Months
34	Mainship 34 Motor Yacht	1996	\$59,990	01/12	\$54,000	05/12	New York	4 Months
34	Mainship Trawler/Mark 34 III	1986	\$44,900	01/12	\$40,000	04/12	AL, USA	3 Months
34	Mainship 34 III Trawler	1983	\$39,900	08/10	\$34,000	05/12	MI, USA	21 Months
34	Mainship 34 Trawler	1982	\$37,000	07/11	\$34,000	04/12	New York	9 Months
34	Mainship Trawler	1981	\$44,900	11/11	\$43,000	05/12	WA, USA	6 Months
34	Mainship Trawler 34	1981	\$42,000	07/11	\$38,090	04/12	TX, USA	9 Months
34	Mainship Trawler	1980	\$39,000	04/12	\$35,000	05/12	VA, USA	1 Month
34	Mainship Trawler	1980	\$22,000	04/12	\$17,000	06/12	Stuart, FL	2 Months
34	Mainship Sedan Trawler	1979	\$49,900	03/12	\$27,000	04/12	WA, USA	1 Month
34	Mainship MKI	1979	\$29,900	04/12	\$21,500	06/12	Tequesta/Jupiter, FL	2 Months
34	Mainship Trawler	1978	\$48,147	07/10	\$44,217	06/12	Sidney, BC	23 Months
31	Mainship 31/355 Pilot Sedan	2009	\$183,474	07/09	\$171,000	06/12	Deltaville, VA	35 Months
31	Mainship 31 Sedan Bridge	1998	\$41,700	03/12	\$33,000	05/12	Florida, USA	2 Months
31	Mainship 31 Sedan Bridge	1997	\$52,500	04/12	\$42,000	06/12	Pawcatuck, CT	2 Months
31	Mainship 31' Sedan Bridge	1996	\$44,500	11/11	\$42,500	05/12	NY, USA	6 Months
31	Mainship 31 Sedan Bridge	1996	\$49,900	09/11	\$49,500	05/12	WI, USA	8 Months
31	Mainship 31 Sedan Bridge	1996	\$43,900	04/12	\$37,000	05/12	Florida, USA	1 Month
31	Mainship 34 Sedan	1996	\$39,995	03/12	\$31,000	06/12	Somers Point, NJ	3 Months
31	Mainship 31 Sedan Bridge	1995	\$43,900	11/11	\$36,500	04/12	NJ, USA	5 Months
31	Mainship 31 Sedan Bridge	1995	\$34,900	03/09	\$31,000	05/12	AL, USA	38 Months
31	Mainship Sedan Bridge	1995	\$44,900	03/12	\$35,000	05/12	California	2 Months
31	Mainship 31 Sedan Bridge	1994	\$39,900	02/12	\$32,000	04/12	Michigan	2 Months
31	Mainship 31 Sedan Bridge	1994	\$30,000	03/11	\$25,000	06/12	North of Burlington, VT	15 Months
30	Mainship 30 Pilot Sedan	2007	\$119,900	10/11	\$107,000	04/12	Michigan	6 Months
30	Mainship Pilot 30	2004	\$103,075	11/11	\$94,821	06/12	ON, Canada	7 Months
30	Mainship Pilot 30 Pilot II Rum Runner	2004	\$103,075	11/11	\$94,330	06/12	ON, Canada	7 Months
30	Mainship Pilot 30-II Rumrunner Sedan	2004	\$109,000	07/11	\$90,000	06/12	Bellingham, WA	11 Months
30	Mainship 30 PILOT II	2003	\$69,900	06/10	\$63,500	04/12	NJ, USA	22 Months
30	Mainship 30 PILOT II	2003	\$95,000	05/11	\$89,000	05/12	Connecticut	12 Months
30	Mainship 30 PILOT	2001	\$59,000	05/12	\$58,000	05/12	MA, USA	0
30	Mainship Pilot 30 Sedan	2001	\$78,900	07/11	\$65,000	04/12	Rhode Island	9 Months
30	Mainship Pilot Express	2000	\$64,900	03/12	\$60,000	05/12	Florida, USA	2 Months
30	Mainship Pilot Express	2000	\$79,000	04/10	\$65,000	05/12	Virgin Islands (US)	25 Months
30	Mainship Pilot 30	1999	\$57,000	01/12	\$49,000	05/12	Florida, USA	4 Months
30	Mainship Pilot 30	1999	\$67,900	04/11	\$60,000	06/12	San Diego, CA	14 Months
30	Mainship Pilot	1998	\$65,000	07/11	\$55,000	06/12	Monument Beach, MA	11 Months